



PERSONAL AUTO
PERSONAL PROPERTY
THE EASE OF
DOING BUSINESS

UNDERWRITER III (Commercial Excess and Surplus Property & Casualty)

Southern Insurance Underwriters, Inc. – Alpharetta, GA

POSITION NATURE AND SCOPE:

Job functions require exercising independent judgment and leadership, but do not include the management of others.

- Quote new business and renewals with efficiency and accuracy based on market availability and according to department service standards and company compliance, while writing minimum of set goal amount of new business annually.
- Provide quotes according to all contract and binding companies.
- Assist other underwriters in completion of files and tasks as requested.
- Process endorsements and policy changes requiring underwriting input or judgment.
- Write \$1.5-3 million in new business and \$3-4 million in renewal business.
- Complete renewals with retention rate of 75% and maintain renewal lists.
- Review audits and surveys for completion.
- Up to 25% travel to agencies for development and maintenance of profitable business relationships.

EXPERIENCE:

- 2-4 years of Commercial Excess & Surplus Property & Casualty insurance underwriting experience required.
- Familiar with standard concepts, practices and procedures within the Commercial Property and Casualty insurance industry.

REQUIREMENTS:

- Bachelor's Degree in Insurance and Risk Management or related field preferred.
- Industry relevant designations preferred (e.g. CPCU, ASLI, ARM, etc.).
- Proficient in Microsoft Office products to include Word, Excel and Outlook.
- Ability to adapt quickly to new software applications and Carrier systems.
- Professional verbal and written communication along with strong interpersonal skills.
- Ability to work in a team, productivity based environment.
- Ability to multitask efficiently and accurately in a fast paced environment.
- Strong organization and prioritization skills.

Corporate Office : P.O. Box 105609, Atlanta, Georgia 30348-5609 • PH: 678.498.4500 • TF: 800.568.1700 • FX: 678.498.4600

Florida Office : 1035 Greenwood Blvd, Ste 121, Lake Mary, Florida 32746 • PH: 407.671.7464 • TF: 800.866.3324 • FX: 407.671.9262

Internet: www.SIUins.com • Email: info@siuins.com • Hours: 8:00am - 5:30pm EST



SOUTHERN
INSURANCE
UNDERWRITERS, INC.

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- Must possess initiative and drive to make positive changes to processes.
- Detail oriented with strong problem resolution and research skills.
- Ability to analyze a situation and implement a solution.
- Must be customer focused.

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