

Southern Insurance Underwriters NON BINDING INDICATION FORM

IMPORTANT NOTICES

- 1. Please read the following notices carefully. They will help you ensure that we can provide a realistic *indicative* price for your forest insurance.
- 2. This is NOT an application form for insurance. It will assist forest owners to obtain a price indication from Pardus for your internal discussion and discussion with us, before we provide a formal quotation. It will enable you to insure your forest or tree crops with our insurers at Lloyd's of London.

COVERAGE

Pardus insurance policies cover your trees against loss due to fire and perils associated with fire, and can include for certain areas wind cover. Other covers are on a case by case basis.

1. FOREST OWNER DETAILS

| BusinessName: |
|---|
| Contact Name: |
| Address: |
| City: |
| County/State: |
| Zip/Post Code: |
| Country: |
| Website: |
| |
| Telephone No: |
| E-mail: |
| |
| 2. AGENT/BROKER (if applicable) |
| BusinessName: |
| Contact Name: |
| Address: |
| City: |
| County/State: |
| Zip/Post Code: |
| Country: |
| C. COMPLIANCE ISSUES |
| Is there any threatened, pending litigation or judgements with the past 5 years against the company or ar |
| of its principles? Yes No |
| |

| Has any regulatory authority instigated legal action against the | e company or any of its employ Yes No |
|---|--|
| 3. PAST INSURANCES (if applicable) | |
| Currently insured? | Yes No |
| If yes, with which insurance company | |
| When does this insurance expire? (DD/MM/YR) | |
| Have you ever had any forest insurance policy declined or can | celled, a renewal refused, had s |
| conditions imposed, had a claim rejected | Yes No |
| If yes, in which year: | |
| Reason: | |
| Name of Insurer: | |
| From when do you wish your new insurance to start (DD/MM/ Pardus will suggest some alternatives for you to consider, but | |
| following please indicate these here. | |
| Perils: | |
| Fire | |
| Wind | |
| Other: | |
| Additional Cover: | |
| | |
| Fire Fighting Costs Debris Removal Costs | |
| Re-establishment Costs | |
| Claims Preparation Costs | |
| Claims Preparation Costs | |
| Malicious Damage | |
| Other: | |
| | |

Policy Structure:

Excess/Deductible The amount you wish to bear for your own account when the claim occurs

Loss Limit The maximum value that you think you could lose in the worst possible year

Coinsurance* Forest owners share of the risk with the insurers

Amount (currency)

* **Coinsurance** means you act as your own insurer for a proportion of the sum insured in exchange for a reduction in premium. This means that if there is a loss, we will pay you only the specified proportion of the net loss after the application of the deductible. 50% co-insurance means you pay 50% of the premium and receive 50% of a claim.

5. PHYSICAL INVENTORY AND VALUATION OF GROWING TREES

If you have a full schedule for your forests by location (latitude & longitude), name of location, county, planted area (ha), species, date of planting (age) and value, please attach.

Please attach any maps you have of the locations

| Location | Latitude & longitude Check your location on GoogleEarth | Name of location | County & State | Planted Area <i>(acres)</i> | Main Species of trees | Average Age Trees (years) | Thinned in the last 4 years <i>Yes/No</i> | US\$ Value |
|----------|---|---------------------|-------------------|--------------------------------|-----------------------------|---------------------------------|--|---------------|
| 1 | | | | | | | | |
| 2 | | | | | | | | |
| 3 | | | | | | | | |
| 4 | | | | | | | | |
| 5 | | | | | | | | |
| 6 | | | | | | | | |
| 7 | | | | | | | | |
| 8 | | | | | | | | |
| 9 | | | | | | | | |
| 10 | | | | | | | | |
| TOTAL | | | | | | | | |

6. VALUING TREE CROPS

In case you have multiple industrial tree crops, please fill out the following chart for each type of tree crop.

| Typical costs per hectare in US\$ | Year 0 planting | Year 1 | Year 2 | Year 3 | Year 4 + annual costs |
|---|--------------------|--------|--------|--------|--------------------------|
| Land preparation for planting (exclude land clearing) | | | | | |
| Seedlings & replacements | | | | | |
| Planting | | | | | |
| Crop chemicals | | | | | |
| Weeding | | | | | |
| Other | | | | | |
| TOTAL per hectare | | | | | |

7. LOSS HISTORY

Has your plantation been damaged by Fire, Windstorm or Another Named Cause in the past 15 years?

Yes No

If you have no loss history information for the past 10 years, please explain reasons here_____

If Yes, please provide full details in the table below:

| Year of Loss | Total Area Damaged <i>(acres)</i> | Cause of Loss (fire, wind, etc.) | Value of Loss after salvage (currency) | Total Area of all your timberland in THIS year <i>(acres)</i> |
|-----------------|---|-------------------------------------|--|--|
| 2007 | | | | |
| 2008 | | | | |
| 2009 | | | | |
| 2010 | | | | |
| 2011 | | | | |
| 2012 | | | | |
| 2013 | | | | |
| 2014 | | | | |
| 2015 | | | | |
| 2016 | | | | |
| 2017 | | | | |
| TOTAL | | | | |

If you had more than one loss per year, please declare your losses per event.

8. MANAGEMENT PLANS & CERTIFICATION

| Do you have a management plan for your forest? If yes, please attach your forest management plan | Yes No |
|---|--|
| Is your forest certified within an international sustainability standa | rd (FSC for example)? Yes No |
| Do you have your own fire fighting plan? | Yes No |
| Do you have any agreement with a neighbouring grower to fight fi | res in the area of your forests? Yes No |
| If yes, please provide name of co-operating grower or authority | |
| | |
| | |

9. FIRE MANAGEMENT

| WATER SOURCES | Total No. | What is the water capacity (litres)? | Are these water sources available all year round? Yes or No |
|---------------------|-----------|--------------------------------------|---|
| Water tanks / dams | | | |
| Natural river pools | | | |
| Rivers | | | |
| | | | |

| FIRE EQUIPMENT AND TEAMS | Number | Number of men per team/brigade |
|---|--------|--------------------------------|
| Own trained firefighting teams | | |
| Fire brigade Camps | | |
| Distance to local authority fire brigade (km) | | |
| Tractors | | |
| Bulldozers | | |
| Road graders | | |
| Trucks for transport | | |
| Other | | |

| FIRE TOWERS | Total No. | Materials type? (wood, metal, earth, concrete) | Height <i>(m)</i> | Are these towers manned everyday during the fire season? | How many fire detection cameras do you use? (e.g. EVS system) |
|-------------|-----------|--|----------------------|---|--|
| | | | | | |

DECLARATION

I declare that answers and statements made in this document are correct.

| Name: | | |
|------------|------|------|
| Signature: | | |
| Position: | | |
| Date: | | |
| | | |