What are the SIU-Direct Payment Options?

- 1. Pay in Installments We will process each installment payment as outlined on the SIU-Direct form.
- 2. Pay in Full We will process the payment for the entire premium, tax & fee.
- 3. Process Initial Installment We will process the payment for the initial installment; but invoice the insured for the remaining installments.

How do I set up a policy as SIU-Direct?

- You do <u>not</u> need to complete the Premium Finance Agreement included with your quote.
- 2. Enter your customer's payment information on the SIU-Direct form and select pay in full or pay in installments.
- 3. Execute the Agency and Insured Signature lines.
- 4. Send with your bind request to bind@siuins.com and copy SIUDirect@siuins.com.

SIU-Direct Advantages / FAQs

- How and when do I receive my commission?

A Commission Statement will be processed at the end of each month; and a payment for the Commission will be automatically processed if the amount is \$50 or greater.

- If there is an additional premium endorsement, do I need to collect funds from the insured?

No, the payment for the additional premium will be processed or incorporated into the remaining installments.

- If there is a return premium endorsement, do I need to refund the insured?

 No, the return premium will be refunded directly to the insured or incorporated into the remaining installments.
- Is there a payment processing fee for payments processed with the insured's Bank Account information?

No, the payments are processed free of charge.

- Is there a payment processing fee for payments processed with the insured's Card information?

Yes, the processing fee is 3% of the transaction amount for the Payment in Full or Initial Installment. For the remaining installments, the processing fee is \$4.95.

 For renewals, am I locked into the same SIU-Direct structure as the prior policy term?

No, at renewal you and the insured will be offered the various SIU-Direct options.

- Can I still collect the down payment and finance the balance of the premium?

Yes, simply disregard the SIU-Direct form and execute the Premium Finance

Agreement provided with the policy quote. The policy will be invoiced as Agency

Bill.

